



# *Louisiana Housing Corporation*

The following resolution was offered by Board Vice-Chairwoman Jennifer Vidrine and seconded by Board Member Elton M. Lagasse:

## **RESOLUTION**

**A resolution of intention to issue not exceeding Seven Million, Two Hundred Fifty Thousand Dollars (\$7,250,000) Multifamily Housing Revenue Bonds for Lower Nine Rising, #TC2016-104BF (Various addresses, New Orleans, Orleans Parish, Louisiana 70117) in one or more series to finance the acquisition, construction and equipping of a multifamily housing development within the State of Louisiana; to establish the maximum qualified basis and low-income housing credits to Lower Nine Rising; to authorize the staff and counsel to prepare the forms of such documents and agreements as may be necessary to allocate 4% Low-Income Housing Tax Credits and HOME funds to such facilities; and to provide for other matters in connection therewith.**

**WHEREAS**, the Louisiana Housing Corporation (the "**Corporation**") is authorized by Chapter 3-G of Title 40 of the Louisiana Revised Statutes of 1950, as amended (the "**Act**"), and other constitutional and statutory authority supplemental thereto, to issue revenue bonds to finance residential housing in the State of Louisiana (the "**State**"); and

**WHEREAS**, developer listed in Schedule I hereto, (the "**Developer**") has met with officials of the Corporation and has advised the Corporation of the Developer's interest in the acquisition, construction and equipping of a multifamily housing facility, more particularly described in Schedule I hereto (the "**Project**") within the State, subject to the willingness of the Corporation to finance the Project by the issuance of revenue bonds pursuant to the Act; and

**WHEREAS**, the Corporation deems it necessary and advisable that it takes such action as may be required under applicable statutory provisions to authorize and issue revenue bonds in one or more series to finance the cost of the Project set forth in Schedule I hereto, together with costs incident to the authorization, issuance and sale of the bonds, the aggregate costs of the Project and costs of authorization, issuance and sale of the bonds being presently estimated to be the amount set forth in Schedule I hereto; and

**WHEREAS**, the Developer has stated its willingness to arrange for the acquisition, construction and equipping of the Project and to enter into contracts therefore; and

**WHEREAS**, the income tax regulations prescribed by the Internal Revenue Service require that the issuer of tax exempt bonds adopt a resolution with respect to such bonds or take the other similar "official action" towards the issuance of the bonds prior to the commencement of the acquisition, construction and equipping of an exempt facility bond project; and

**WHEREAS**, one purpose of this resolution is to satisfy the requirements of said income tax regulations with respect to the Project set forth in Schedule I hereto; and

**WHEREAS**, the Corporation has been further ordered and directed to act on behalf of the State in applying for, implementing, allocating, and administering programs, grants and/or resources made available pursuant to Section 42 of the Internal Revenue Code; and

**WHEREAS**, the Corporation approved certain application and other forms, documents and proceedings related to the Low-Income Housing Tax Credits Program, including credits available to projects financed with tax-exempt bonds under Section 142(d) of the Internal Revenue Code; and

**WHEREAS**, the staff of the Corporation has processed the application for the Project in accordance with the Qualified Allocation Plan and is prepared, based upon the preliminary feasibility analysis to recommend low-income housing tax credits ("LIHTCs") for the Project:

**NOW THEREFORE BE IT RESOLVED** by the Board of Directors of the Louisiana Housing Corporation, that:

**SECTION 1.** Pursuant to the authority of the Act, and other constitutional and statutory authority supplemental thereto, the Project is hereby approved and the financing of the acquisition, construction and equipping thereof through the issuance of revenue bonds of the Corporation pursuant to the Act is hereby authorized in one or more series (the "**Bonds**") and in a sufficient principal amount presently estimated as set forth in Schedule I hereto. It is the intent of this resolution to induce the financing of the Project. This resolution is the affirmative official action of the Corporation acting by and through its Board of Directors towards the issuance of its special, limited obligation revenue bonds in accordance with the Constitution and statutes of the State and the United States Treasury Department Regulations, Section 1.150-2. It is recognized and agreed that the Developer may exercise its rights and perform its obligations with respect to



the financing of the Project either through (i) the Developer itself; (ii) any “related person” as defined in Section 147(a)(2) of the Internal Revenue Code of 1986, as amended (the “**Code**”); or (iii) any legal successor thereto, respectively, subject to approval of the Corporation’s Bond Counsel, hereinafter employed.

**SECTION 2.** The costs of financing the Project will be paid out of the proceeds from the sale of the bonds, in one or more series, which shall be special, limited obligations of the Corporation, payable solely out of the revenues derived by the Corporation with respect to the Project for which financing is made available, and the Bonds and the interest thereon shall never constitute obligations, either general or special of the State, or of any political subdivision of the State or give rise to a pecuniary liability of the State or of any political subdivision of the State within the meaning of any provision or limitation of the Constitution or statutes of the State. The Corporation does not have the power to pledge the general credit or taxing power of the State or of any political subdivision of the State.

**SECTION 3.** The issuance of not exceeding **Seven Million, Two Hundred Fifty Thousand Dollars (\$7,250,000)** aggregate principal amount of Multifamily Housing Revenue Bonds (Lower Nine Rising) in one or more series (the “**Bonds**”) of the Corporation, pursuant to the Act, and other constitutional and statutory authority supplemental thereto, be and the same is hereby authorized and approved. The Bonds shall mature not later than forty (40) years from their date of issuance and shall bear interest per annum at a rate not in excess of twelve (12.0%) per annum. In authorizing the issuance of the Bonds, the Corporation will make no warranty, either expressed or implied, that the proceeds of the Bonds will be sufficient to pay the cost of the Project or that the Project will be suitable for the Developer’s purposes or needs. The Bonds shall be sold by the Corporation on such date as may be determined by the Chairman of the

Board of Directors of the Corporation, in accordance with the requirements of the Act, and pursuant to the provisions of the Notice of Intention to Sell at Private Sale attached hereto as **Exhibit I**.

**SECTION 4.** The Project is hereby preliminarily approved for LIHTCs in the amount of **five hundred forty-three thousand, two hundred and forty dollars (\$543,240.00)** and HOME funds in the amount of **one million, three hundred fifty thousand dollars (\$1,350,000.00)** in accordance with the preliminary feasibility analysis report (the “**F&V Report**”) of the Corporation's tax credit underwriter (the “**Tax Credit Underwriter**”) attached hereto as **Exhibit II**, provided, however, that staff is hereby further authorized and directed to adjust such LIHTCs based upon (a) any reprocessing submitted by the taxpayer/owner and the LIHTCs recommended and approved in a supplemental F&V Report of the Underwriter and/or (b) the final audited cost certification review of the Project by the Tax Credit Underwriter following the placement in service of the Project as required by Section 42(m) of the Internal Revenue Code of 1986, as amended (the “**Code**”).

**SECTION 5.** The operation of the Project, as well as the financing of the Project, will comply with all Federal, State and local laws and regulations and the Developer will obtain all necessary approvals and permits required thereunder.

**SECTION 6.** The Chairman and/or Interim Executive Director of the Corporation are authorized and directed to call for a public hearing with respect to the Project and the proposed revenue bonds to finance same in accordance with the requirements of Section 147(f) of the Code, and cause to be published appropriate notice of each public hearing in accordance with the Code.



**SECTION 7.** The Chairman and Interim Executive Director of the Corporation are authorized and empowered to take any and all further action and to sign any and all documents, instruments and writings as may be necessary to carry out the purposes of this resolution and to file, on behalf of the Corporation, with any governmental board or entity having jurisdiction over the Project, such applications or requests for approval thereof as may be required by law, including an application to the State Bond Commission for approval of the financing.

By virtue of the Corporation's application for, acceptance and utilization of the benefits of the Louisiana State Bond Commission's approval(s) resolved and set forth herein, it resolves that it understands and agrees that such approval(s) are expressly conditioned upon, and it further resolves that it understands, agrees and binds itself, its successors and assigns to, full and continuing compliance with the "State Bond Commission Policy on Approval of Proposed Use of Swaps, or other forms of Derivative Products Hedges, Etc.", adopted by the Commission on July 20, 2006, as to the borrowing(s) and other matter(s) subject to the approval(s), including subsequent application and approval under said Policy of the implementation or use of any swap(s) or other product(s) or enhancement(s) covered thereby.

**SECTION 8.** All commitments by the Corporation herein with respect to the Project are subject to the condition that on or before 36 months from the date of adoption hereof, the Corporation and the Developer shall have agreed to mutually acceptable terms for the financing documents and the sale and delivery of the Bonds or other obligations.

**SECTION 9.** That it is recognized that a real necessity exists for the employment of bond counsel in connection with the issuance of the Bonds and accordingly Foley & Judell, L.L.P., Bond Counsel, New Orleans, Louisiana, be and they are hereby employed as bond counsel to the Corporation to do and to perform comprehensive, legal and coordinate

professional work with respect thereto. The fee to be paid Bond Counsel shall be an amount based on the Attorney General's then current Bond Counsel Fee Schedule and other guidelines for comprehensive, legal and coordinate professional work in the issuance of revenue bonds applied to the actual aggregate principal amount issued, sold, delivered and paid for at the time the Bonds are delivered, together with reimbursement of out-of-pocket expenses incurred and advanced in connection with the issuance of the Bonds, subject to the Attorney General's written approval of said employment and fee.

**SECTION 10.** The Developer will comply with all rules, regulations and reviews of the Corporation in effect or undertaken from time to time.

This resolution having been submitted to a vote, the vote thereon was as follows:

**YEAS:** Lloyd S. Spillers, Larry Ferdinand, Christopher Trahan obo  
Treasurer John N. Kennedy, Tammy P. Earles, Elton M. Lagasse,  
Willie Rack, Jennifer Vidrine, Gillis R. Windham.

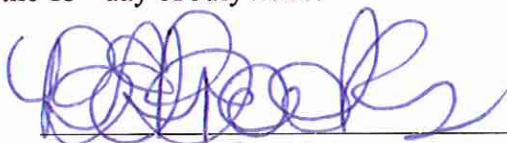
**NAYS:** None.

**ABSENT:** Michael T. Anderson, Donald B. Vallee.

**ABSTAIN:** None.

And the resolution was declared adopted on this, the 13<sup>th</sup> day of July 2016.

  
Chairman

  
Secretary

**SCHEDULE I**

**DEVELOPER:** Ryan Herringshaw


**INITIAL OWNER/OPERATOR:** TBD

**BOND AMOUNT:** Not exceeding \$7,250,000

| PROJECT NAME      | LOCATION  | ESTIMATED<br>NUMBER OF<br>UNITS | ESTIMATED<br>TOTAL<br>COST       |
|-------------------|---|---------------------------------|----------------------------------|
| Lower Nine Rising | Various Addresses in<br>Lower Ninth Ward<br>New Orleans, LA 70117 | 72                              | Approximately<br>\$14,005,529.00 |

I, as authorized representative of the Taxpayer, have reviewed the information above and hereby certify this Schedule I to be accurate and complete as of this date.

**LOWER NINE RISING, LLC  
(TAXPAYER TO BE FORMED)**

By:   
Name: Ryan Herringshaw  
Title: Authorized Representative

Date: 7/14/2016



## EXHIBIT I

### NOTICE OF INTENTION TO SELL AT PRIVATE SALE

#### LOUISIANA HOUSING CORPORATION MULTIFAMILY HOUSING REVENUE BONDS LOWER NINE RISING IN ONE OR MORE SERIES

NOTICE IS HEREBY GIVEN in compliance with the provisions of Chapter 3-G of Title 40 of the Louisiana Revised Statutes of 1950, as amended (the "**Act**"), that the Louisiana Housing Corporation (the "**Corporation**"), proposes to sell its Multifamily Housing Revenue Bonds (Lower Nine Rising) in one or more series (the "**Bonds**") in aggregate principal amount of **Seven Million Two Hundred Fifty Thousand Dollars (\$7,250,000)** in one or more series at a rate or rates not exceeding twelve percentum (12.0%) per annum. The Bonds are to be sold to TBD or such other purchaser to be determined by the Corporation at a later date to finance the acquisition, construction and equipping of Lower Nine Rising, located in New Orleans, Orleans Parish, Louisiana (the "**Project**") at a meeting of the Board of Directors of the Corporation scheduled for **TBD**, at twelve (12:00) o'clock p.m., Louisiana time, at the offices of the Louisiana Housing Corporation, 2415 Quail Drive, Baton Rouge, Louisiana 70808. The Corporation reserves the right to postpone the date, hour and place set forth above for the sale of the Bonds (without any further publication of notice of the change in the sale date, time and/or location). In the event the sale is postponed as provided above, anyone desiring written notice of the subsequent date and time which said sale is to be accomplished must request such notice from the Chairman of the Board of Directors of the Corporation. The Bonds will be sold pursuant to the terms of a resolution to be adopted by the Corporation and a Trust Indenture (the "**Indenture**") to be executed by and between the Corporation and a trustee bank.

The Bonds are being issued pursuant to the Act and the Indenture for the purpose of financing the acquisition, construction and equipping of a multifamily housing project and paying the costs of issuance associated with the Bonds. The Bonds are limited obligations of the Corporation and will be payable solely out of the income, revenues and receipts derived from the Project and funds and accounts held under and pursuant to the Indenture and pledged therefor. As provided in the Act and the Indenture, the Bonds do not constitute an obligation, either general or special, of the State of Louisiana, any municipality or any other political subdivision thereof.

The principal of and interest on the Bonds will be payable at the principal office of the paying agent or agents selected by the Corporation in accordance with the provisions of the Indenture.

The Bonds will be dated as provided in the Indenture, will bear interest at such rate or rates established at the time of sale of the Bonds (not in excess of twelve percent (12.0%)), payable on such dates as set forth in the Indenture, and will mature no later than forty (40) years from date of issuance.



The Bonds will be issued in fully registered form in the denominations as provided in the Indenture. Bonds will be transferable as provided in the Indenture.

This Notice of Sale of Bonds is being published in accordance with the requirements of the Louisiana Constitution, applicable statutes and the Act. For a period of thirty (30) days from the date of publication hereof, any person or persons in interest shall have the right to contest the legality of this notice, the resolution, any provision of the Bonds to be issued pursuant to it, the provisions securing the Bonds, and the validity of all other provisions and proceedings relating to the authorization and issuance of the Bonds. If no action or proceeding is instituted within the thirty (30) days, no person may contest the validity of the Bonds, the provisions of the resolution pursuant to which the Bonds were issued, the security of the Bonds, or the validity of any other provisions or proceedings relating to their authorization and issuance, and the Bonds shall be presumed conclusively to be legal. Thereafter no court shall have authority to inquire into such matters.

For further information relative to the Bonds and not contained in this Notice, address Foley & Judell, L.L.P., Bond Counsel, One Canal Place, Suite 2600, 365 Canal Street, New Orleans, LA 70130.

**BY ORDER OF THE BOARD OF DIRECTORS**, acting as the governing authority of the Corporation.

**LOUISIANA HOUSING CORPORATION**

  
Chairman

  
Secretary

## UNDERWRITING REVIEW

### 2016 Qualified Allocation Plan

|                                |  |                           |                      |
|--------------------------------|--|---------------------------|----------------------|
| <b>Project</b>                 | - Lower Nine Rising(Closing Comments)  |                           |                      |
| <b>Funding Type</b>            | LIHTC 4%   | <b>County/Parish:</b>     | Orleans              |
| <b>Type of Construction:</b>   | New Construction/<br>Scattered Site/ Infil   | <b>Building Style:</b>    | Detached             |
| <b>Occupancy Type:</b>         | Family   |                           |                      |
| <b>Total Number of Units:</b>  | 72   | <b>Total Square Feet:</b> | 104,400              |
| <b>Hard Constr/Rehab Cost:</b> | \$10,466,100   | <b>Cost per SF:</b>       | \$100.3              |
| <b>Credits:</b>                | Requested: \$543,240   | Recommended: \$543,240    | Adjustment: None     |
| <b>Syndication Proceeds:</b>   | \$5,436,240  | <b>Equity Pricing:</b>    | \$1.00               |
| <b>Permanent Mortgage:</b>     | Rate: 4.50%  | Term: 20/30               |                      |
| <b>Gap/Soft Funding:</b>       | HOME Request: \$1,350,000<br>CDBG Request: \$0<br>TCAP Request: \$0<br>Other Amount: \$0<br>Total Gap Funding: \$1,350,000 | Recommended:              | <input type="text"/> |

#### Market Study Comments:

- Based on their preliminary report, the market analyst has estimated the project's estimated capture rate to be 3.3% and this demonstrates a sufficient base of potential support in the market for the subject project.
- The market analyst projects the subject will reach a stabilized occupancy within approximately five months of opening based on an average monthly absorption rate of approximately 13 to 14 units per month.
- The market analyst reviewed five comparable properties. The average occupancy of those properties is 99.4%.
- Market analyst's preliminary report identifies 5 nearby properties with 9% tax credits all have 100% occupancy and waiting lists.

Based on the preceding factors, the market analyst considers the subject project marketable and expects it to be competitive within the New Orleans market.

**Underwriting Result:**  If not met, see notes on page 2.

*NOTE: Evaluation of Threshold Requirements related to scoring, design and construction must be verified by the Corporation and is not part of this Underwriter's Review. The Applicant and Corporation represent that the Threshold Requirements have been met.*



## UNDERWRITING REVIEW

### 2016 Qualified Allocation Plan

#### - Lower Nine Rising(Closing Comments)

##### Underwriting Notes:

##### Ref# Comments affecting underwriting determination

- 10 Applicant should demonstrate how it's rents meet HOME rent requirements. Also it appears applicant's units will have project based vouchers. Please clarify net and gross contract rents. If project based vouchers to be utilized, the application will required a Subsidy Layering Review.
- 34 Applicant has not identified construction contingency in development costs. Please clarify construction contingency.
- 101 Operating reserves specified are significantly lower than presented in the equity investor letter of intent. Applicant should demonstrate that operating reserves are sufficient to acuire necessary funding sources.
- 102 Applicants state their intent to apply for HOME funding from LHC and the City of New Orleans totaling \$2,350,000. However, no commitment from the City has been provided for review to determine feasibility and availability. Applicant should provide evidence of funding commitment of \$1,000,000.
- 103 Total development cost per unit appears to exceed QAP requirements. Applicant should review and adjust application if required.

## UNDERWRITING REVIEW - CLOSING COMMENTS

### 2016 Qualified Allocation Plan

#### - Lower Nine Rising

##### **Applicant's Challenge Response:**

###### Ref# Applicant Comments

- 10 Applicant has explained the derivation of rents in his letter of response received on 7/5/16.
- 34 The general contractor, Perez, has provided construction estimates as evidenced in the AMEC Model Construction/Rehabilitation tab that include 5% contingency built in. Furthermore, Perez has provided a Stipulated Sum contract for the project which establishes a maximum sum cost of hard construction at \$10,466,100.
- 101 Thank you for bringing this issue to our attention, as the difference shown in the equity investor letter of intent was misrepresented. A corrected letter of intent from Enterprise Community Investment has been provided ...
- 102 Because a formal commitment letter of HOME funds from the City of New Orleans cannot be evidenced at this time, Lower Nine Rising is opting to defer an additional \$1,000,000 of its developer fee to cover the difference until a commitment can be secured.
- 103 Lower Nine Rising is within established QAP requirements for Total Development Costs. ... Lower Nine Rising received a purchase price discount, equivalent to a Government Grant, from the New Orleans Redevelopment Authority ... (see applicant's letter of response received on 7/5/16 for full text of response).

##### **Underwriter's Closing Comments**

###### Ref# Underwriter Comments

- 10 Applicant has adequately clarified net and gross contract rents.
- 34 The applicant has adequately clarified construction contingency. The built-in contingency amount (5% of hard costs) is within QAP limits.
- 101 The applicant has adequately addressed the discrepancy between the application and equity investor related to operating reserves.
- 102 The applicant has adequately demonstrated project funding through the option to defer an additional \$1,000,000 of developer fee. Proforma cash flow is sufficient to cover the increased fee in the event City of New Orleans HOME funds are not available.
- 103 LHC has determined that in the Lower Nine Rising situation with respect to TDC determination, governmental support in the form of a reduction in land costs is an acceptable form of support and should be treated as a grant as somewhat described in the point criteria III.F in the QAP, and the cost savings should be deducted from the project's TDC. Therefore, the clarification in applicant's 7/5/16 letter of response is accented.
- 104 A subsidy layering review will likely be needed for this project prior to closing.




**STATE OF LOUISIANA**

**PARISH OF EAST BATON ROUGE**

I, the undersigned Secretary of the Board of Directors of the Louisiana Housing Corporation, do hereby certify that the foregoing twelve (12) pages constitute a true and correct copy of a resolution adopted by said Board of Directors on July 13, 2016, entitled: "A resolution of intention to issue not exceeding Seven Million, Two Hundred Fifty Thousand Dollars (\$7,250,000) Multifamily Housing Revenue Bonds for Lower Nine Rising, #TC2016-104BF (Various addresses, New Orleans, Orleans Parish, Louisiana 70117) in one or more series to finance the acquisition, construction and equipping of a multifamily housing development within the State of Louisiana; to establish the maximum qualified basis and low-income housing credits to Lower Nine Rising; authorizing the staff and counsel to prepare the forms of such documents and agreements as may be necessary to allocate 4% Low-Income Housing Tax Credits and HOME funds to such facilities; and to provide for other matters in connection therewith."

**IN FAITH WHEREOF**, witness my official signature and the impress of the official seal of the Corporation on this, the 13<sup>th</sup> day of July, 2016.

  
Secretary

(SEAL)